# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) February 27, 2013

## STURM, RUGER & COMPANY, INC.

(Exact Name of Registrant as Specified in its Charter)

DELAWARE 001-10435 06-0633559
(State or Other Jurisdiction of Incorporation) (Commission File Number) (IRS Employer Identification Number)

ONE LACEY PLACE, SOUTHPORT, CONNECTICUT 06890 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code (203) 259-7843

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 **Results of Operations and Financial Condition**

On February 27, 2013, the Company issued a press release to stockholders and other interested parties regarding financial results for the year ended December 31, 2012. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference.

The information in this Current Report on Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

#### Exhibit No. Description

99.1 Press release of Sturm, Ruger & Company, Inc., dated February 27, 2013, reporting the financial results for the year ended December 31, 2012.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

STURM, RUGER & COMPANY, INC.

By: /S/ THOMAS A. DINEEN

Name: Thomas A. Dineen

Principal Financial Officer, Title:

> Principal Accounting Officer, Vice President, Treasurer and Chief Financial Officer

Dated: February 27, 2013



# STURM, RUGER & CO., INC.

1 LACEY PLACE, SOUTHPORT, CT 06890 U.S.A. • (203) 259-7843 • www.ruger.com • RGR

#### FOR IMMEDIATE RELEASE

# STURM, RUGER & COMPANY, INC. REPORTS 2012 FULLY DILUTED EARNINGS OF \$3.60 PER SHARE AND DECLARES DIVIDEND OF 40.4¢ PER SHARE

SOUTHPORT, CONNECTICUT, February 27, 2013--Sturm, Ruger & Company, Inc. (NYSE-RGR), announced today that for 2012, the Company reported net sales of \$491.8 million and fully diluted earnings of \$3.60 per share, compared with net sales of \$328.8 million and fully diluted earnings of \$2.09 per share in 2011.

For the fourth quarter of 2012, net sales were \$141.8 million and fully diluted earnings were \$1.00 per share. For the corresponding period in 2011, net sales were \$93.2 million and fully diluted earnings were  $54\phi$  per share.

The Company also announced today that its Board of Directors declared a dividend of  $40.4\phi$  per share for the fourth quarter, for shareholders of record as of March 8, 2013, payable on March 22, 2013. This dividend varies every quarter because the Company pays a percent of earnings rather than a fixed amount per share. This dividend is approximately 40% of net income.

Chief Executive Officer Michael O. Fifer made the following observations related to the Company's results:

• Our earnings increased 77% in 2012, driven by the 50% growth in sales and our ongoing focus on continuous improvement in our operations.

- New product introductions were a significant component of our sales growth as new product sales represented \$182.0 million or 38% of sales in 2012. New product introductions in 2012 included:
  - o the Ruger American rifle,
  - o the 10/22 TakeDown rifle,
  - o the SR22 pistol,
  - o the 22/45 Lite pistol, and
  - o the Single-Nine revolver.
- Demand for our products outpaced the growth in overall industry demand as measured by the National Instant Criminal Background Check System ("NICS") background checks (as adjusted by the National Shooting Sports Foundation) for both the fourth quarter and twelve months ended December 31, 2012 as illustrated below:

|   | Period ended December 31, 2012 |               |  |
|---|--------------------------------|---------------|--|
|   | Q4                             | Twelve months |  |
| Increase in estimated Ruger Units Sold from Distributors to Retailers | 73%                            | 63%           |  |
| Increase in total adjusted NICS Background Checks                     | 41%                            | 28%           |  |

- Cash generated from operations during 2012 was \$87.2 million. At December 31, 2012, our cash and cash equivalents totaled \$31 million, a decrease of \$50 million from December 2011 due to the \$87 million special dividend paid in December. Our current ratio is 1.6 to 1 and we have no debt.
- In 2012, capital expenditures totaled \$27.3 million, much of it related to new products and the expansion of production capacity. We expect to invest approximately \$30 million for capital expenditures during 2013.
- In 2012, the Company returned \$111.5 million to its shareholders through the payment of dividends.
- At December 31, 2012, stockholders' equity was \$95.0 million, which equates to a book value of \$4.93 per share, of which \$1.61 per share was cash and equivalents.

Today, the Company filed its Annual Report on Form 10-K for 2012. The financial statements included in this Annual Report on Form 10-K are attached to this press release.

The Annual Report on Form 10-K is available on the SEC website at <a href="www.sec.gov">www.sec.gov</a> and the Ruger website at <a href="www.ruger.com/corporate">www.ruger.com/corporate</a>. Investors are urged to read the complete Annual Report on Form 10-K to ensure that they have adequate information to make informed investment judgments.

#### About Sturm, Ruger

Sturm, Ruger was founded in 1949 and is one of the nation's leading manufacturers of high-quality firearms for the commercial sporting market. Sturm, Ruger is headquartered in Southport, CT, with manufacturing facilities located in Newport, NH and Prescott, AZ.

The Company may, from time to time, make forward-looking statements and projections concerning future expectations. Such statements are based on current expectations and are subject to certain qualifying risks and uncertainties, such as market demand, sales levels of firearms, anticipated castings sales and earnings, the need for external financing for operations or capital expenditures, the results of pending litigation against the Company, the impact of future firearms control and environmental legislation, and accounting estimates, any one or more of which could cause actual results to differ materially from those projected. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date made. The Company undertakes no obligation to publish revised forward-looking statements to reflect events or circumstances after the date such forward-looking statements are made or to reflect the occurrence of subsequent unanticipated events.

Balance Sheets
(Dollars in thousands, except per share data)

| December 31,                              | 2012      | 2011      |
|---|-----------|-----------|
| Assets                                    |           |           |
| Current Assets                            |           |           |
| Cash and cash equivalents                 | \$ 30,978 | \$ 81,056 |
| Trade receivables, net                    | 43,018    | 42,225    |
| Gross inventories                         | 55,827    | 49,004    |
| Less LIFO reserve                         | (38,089)  | (37,476)  |
| Less excess and obsolescence reserve      | (1,729)   | (1,311)   |
| Net inventories                           | 16,009    | 10,217    |
|   |           |           |
| Deferred income taxes                     | 5,284     | 5,776     |
| Prepaid expenses and other current assets | 1,632     | 6,968     |
| Total Current Assets                      | 96,921    | 146,242   |
| Property, Plant, and Equipment            | 195,713   | 169,142   |
| Less allowances for depreciation          | (129,720) | (116,195) |
| Net property, plant and equipment         | 65,993    | 52,947    |
| Deferred income taxes                     | 2,004     | 32        |
| Other assets                              | 9,568     | 7,289     |
| Total Assets                              | \$174,486 | \$206,510 |

Balance Sheets (Continued)

(Dollars in thousands, except per share data)

| December 31,                                | 2012      | 2011      |
|---|-----------|-----------|
| Liabilities and Stockholders' Equity        |           |           |
| Current Liabilities                         |           |           |
| Trade accounts payable and accrued expenses | \$38,500  | \$ 28,592 |
| Product liability                           | 720       | 1,305     |
| Employee compensation and benefits          | 15,182    | 14,882    |
| Workers' compensation                       | 4,600     | 4,600     |
| Income taxes payable                        | 489       | 217       |
| Total Current Liabilities                   | 59,491    | 49,596    |
| Accrued pension liability                   | 19,626    | 19,082    |
| Product liability                           | 337       | 441       |
| 1 Toddet Hability                           | 337       | 771       |
| Contingent liabilities                      | -         | -         |
| Stockholders' Equity                        |           |           |
| Common stock, non-voting, par value \$1:    |           |           |
| Authorized shares $-50,000$ ; none issued   |           |           |
| Common stock, par value \$1:                |           |           |
| Authorized shares $-40,000,000$             |           |           |
| 2012 – 23,562,422 issued,                   |           |           |
| 19,262,988 outstanding                      |           |           |
| 2011 - 23,382,566 issued,                   |           |           |
| 19,083,132 outstanding                      | 23,563    | 23,383    |
| Additional paid-in capital                  | 15,531    | 10,454    |
| Retained earnings                           | 123,442   | 168,981   |
| Less: Treasury stock – at cost              |           |           |
| 2012 and 2011 – 4,299,434 shares            | (37,884)  | (37,884)  |
| Accumulated other comprehensive loss        | (29,620)  | (27,543)  |
| Total Stockholders' Equity                  | 95,032    | 137,391   |
| Total Liabilities and Stockholders' Equity  | \$174,486 | \$206,510 |

### Statements of Income and Comprehensive Income

(Dollars in thousands, except per share data)

| Year ended December 31,   | 2012      | 2011      | 2010      |
|---|-----------|-----------|-----------|
|   | -         | -         |           |
| Net firearms sales  | \$484,933 | \$324,200 | \$251,680 |
| Net castings sales  | 6,891     | 4,616     | 3,526     |
| Total net sales   | 491,824   | 328,816   | 255,206   |
| Cost of products sold   | 312,871   | 217,058   | 171,224   |
| Gross profit  | 178,953   | 111,758   | 83,982    |
| Operating Expenses: Selling   | 38,363    | 28,691    | 23,517    |
| General and administrative  | 29,231    | 20,970    | 16,652    |
| Other operating expenses (income), net  | 293       | (319)     | 420       |
| Total operating expenses  | 67,887    | 49,342    | 40,589    |
|   | 111.000   | 62.416    | 12 202    |
| Operating income  | 111,066   | 62,416    | 43,393    |
| Other income:   |           |           |           |
| Royalty income  | 824       | 873       | 429       |
| Interest income   | 34        | 29        | 48        |
| Interest expense  | (95)      | (110)     | (143)     |
| Other income, net   | 280       | 308       | 422       |
| Total other income, net   | 1,043     | 1,100     | 756       |
| Income before income taxes  | 112,109   | 63,516    | 44,149    |
| Income taxes  | 41,480    | 23,501    | 15,894    |
| Net income  | 70,629    | 40,015    | 28,255    |
| Other comprehensive (loss) income, net of tax:<br>Defined benefit pension plans | (2,077)   | (7,895)   | 714       |
| Comprehensive income  | \$ 68,552 | \$ 32,120 | \$ 28,969 |
| Basic Earnings Per Share  | \$ 3.69   | \$ 2.12   | \$ 1.48   |
| Fully Diluted Earnings Per Share  | \$ 3.60   | \$ 2.09   | \$ 1.46   |
| Cash Dividends Per Share  | \$ 5.80   | \$ 0.43   | \$ 0.33   |

# Statements of Cash Flows (Dollars in thousands)

| Year ended December 31,  | 2012      | 2011            | 2010           |
|--|-----------|-----------------|----------------|
| Operating Activities   |           |                 |                |
| Operating Activities  Net income                                 | \$70,629  | \$40,015        | ¢20 255        |
|  | \$70,029  | \$40,013        | \$28,255       |
| Adjustments to reconcile net income to cash                      |           |                 |                |
| provided by operating activities:  Depreciation and amortization | 14,888    | 12,148          | 9,207          |
| Stock-based compensation   | 4,718     | 2,953           | 2,589          |
| Excess and obsolescence inventory reserve                        | 761       | (234)           | (1,057)        |
| Loss (gain) on sale of assets                                    | (944)     | ` ′             | (1,037)        |
| Deferred income taxes  | ` /       | (26)            | 493            |
|  | (1,480)   | 8,205           | 493            |
| Impairment charge  | (1,134)   | -               | -              |
| Changes in operating assets and liabilities:  Trade receivables  | (702)     | (10.660)        | (6 516)        |
| Inventories  | (793)     | (10,660)        | (6,516)<br>888 |
|  | (6,553)   | (156)           |                |
| Trade accounts payable and accrued expenses                      | 9,908     | 11,807          | 3,932          |
| Employee compensation and benefits                               | (4,345)   | 3,959<br>724    | (1,967)        |
| Product liability  | (689)     | 124             | (1,060)        |
| Prepaid expenses, other assets and other liabilities             | 1.047     | (10.061)        | (1.222)        |
|  | 1,947     | (10,961)        | (1,333)        |
| Income taxes payable   | 272       | (365)<br>57,409 | (962)          |
| Cash provided by operating activities                            | 87,185    | 37,409          | 32,491         |
| Investing Activities   |           |                 |                |
| Property, plant, and equipment additions                         | (27,282)  | (22,135)        | (19,409)       |
| Purchases of short-term investments                              | (59,966)  | (122,978)       | (164,966)      |
| Proceeds from sales or maturities of short-term                  |           |                 | , , , ,        |
| investments  | 59,966    | 175,471         | 163,214        |
| Net proceeds from sale of assets                                 | 1,003     | 319             | 21             |
| Cash (used for) provided by investing activities                 | (26,279)  | 30,677          | (21,140)       |
|  |           |                 |                |
| Financing Activities   |           |                 |                |
| Dividends paid   | (111,523) | (8,159)         | (6,317)        |
| Tax benefit from exercise of stock options                       | 3,474     | 3,855           | 1,923          |
| Repurchase of common stock                                       | -         | (1,999)         | (5,718)        |
| Payment of employee withholding tax related to                   |           |                 |                |
| share-based compensation   | (3,083)   | (5,859)         | (1,115)        |
| Proceeds from exercise of stock options                          | 148       | -               | -              |
| Cash used for financing activities                               | (110,984) | (12,162)        | (11,227)       |
|  | (50.070)  | 75.004          | 104            |
| (Decrease) increase in cash and cash equivalents                 | (50,078)  | 75,924          | 124            |
| Cash and cash equivalents at beginning of year                   | 81,056    | 5,132           | 5,008          |
| Cash and cash equivalents at end of year                         | \$ 30,978 | \$ 81,056       | \$ 5,132       |